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October 24, 1991

Ms. Michiko Egawa
Philip Morris K.K.
Akasaka Twin Tower
Main Tower 14F
2-17-22, Akasaka, Minato-ku
Tokyo 107, Japan

Dear Michiko:

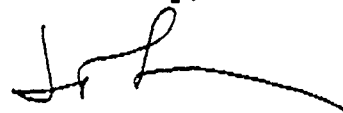
There is attached a copy of a fax that I received today from Dr. Ohkawa. The letter from me to which Dr. Ohkawa's fax responds also is attached.

I am not sure that we have followed the right approach in raising with Dr. Ohkawa the possibility of a Holcomb visit to Tokyo. Obviously, he was put off by the cost of the visit. I also take from the first numbered paragraph of his letter, however, that he sees no reason to make any scientific presentations concerning ETS to Japanese airline officials. I am surprised, to say the least, by the latter judgment.

We may be able to do something about Dr. Ohkawa's cost concerns. Specifically, I would be prepared to absorb fifty percent of the cost of Dr. Holcomb's visit as a cost to the Asia project not chargeable to the TIOJ. That would leave TIOJ with approximately U.S.\$4,300 in costs for a Holcomb visit, which should be regarded as a bargain by any measure. I am afraid that we will have to rely on you to convince Dr. Ohkawa that arranging visits with airline officials is a desirable thing to do.

I would appreciate having your thoughts concerning how we should proceed in this matter. I will not communicate to Dr. Ohkawa our willingness to absorb fifty percent of the costs of the Holcomb visit until I have heard from you.

Sincerely,



John P. Rupp

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